Hi Vinit,

Apologies for a late reply. Please find my response below. we can get on a call if further clarity is required.

1.      Highlight the entries with negative Retain Margin.

Formula For RM:

[SP-WLP+BF(Absolute)]/WLP

        SP,BF can be obtained from single tool result sheet.

Will SP be “discount\_value” column on Single tab?

No SP will be calculated From MRP and discount % column in single tool result sheetMRP(1-(Disc%/100))

        The current WLP is obtained from the API generated sheet ‘current Wlp and MRP’

Should I pick “landing\_price” column for WLP?

Yes

        If BF is in percentage , absolute value needs to be calculated by the formula:

o   MRP\*BF%/100

Can you please source of MRP column?

MRP needs to be taken at outlet level from current WLP and MRP Sheet. The MRP may vary at outlet level

        The WLP is unique at outlet level. The outlet ids are there in the single SKU Sheet.

Are you talking about Outlet header’s last few character post “\_”?

Yes eg for outlet\_Bengaluru\_363, 363 is outlet\_id

        The WLP and MRP needs to be picked at OutletID and item ID level.

We have duplication on OutletID and Item ID in Current Wlp and Mrp file.

You can consider the first entry in such cases. They will be very few. Only in cases where Duplicate max quantity exists.

2.      The Category will provide us a ceiling discount at ptype and brand level.(We would need a provision to update it manually). The Ptype and brand ids are also available in the API Generated sheet. The discounts going above the ceiling Discounts need to be highlighted. Eg If for a particular ptype,brand combination, Ceiling discount is 10% then, if there is an entry of 15% in the tracker , it needs to be highlighted in the final sheet.

a)                How to map ptype & brand id with Single result set?

On the basis of item\_id.

b)               Do we source for Ceiling discount?

Yes the ceiling will be given by a different team. The source will be excel/google sheets

c)                Need clarification on Manual update.

We should have the flexibility to redefine the ceiling Discount i.e the excel/google sheet will be dynamic and not static